

AppliSurf

**BRINGING NEW BIOSURFACTANTS TO MARKET:
JOIN US IN APPLISURF**

Join the
Industry User
Group Today!

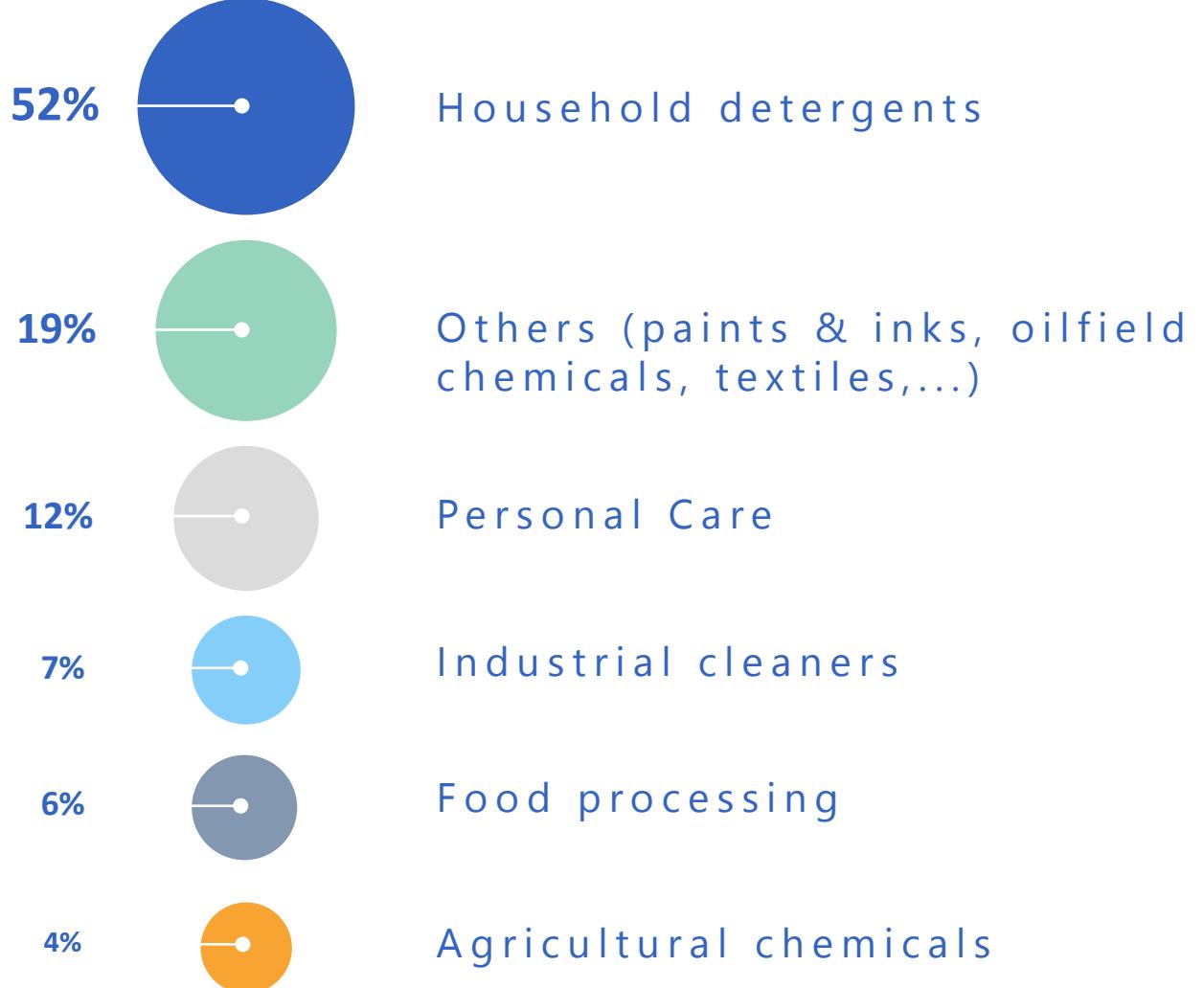
Dr. Ir. Sophie Roelants
Project Coordinator Biosurfactants InBio/BBEPP



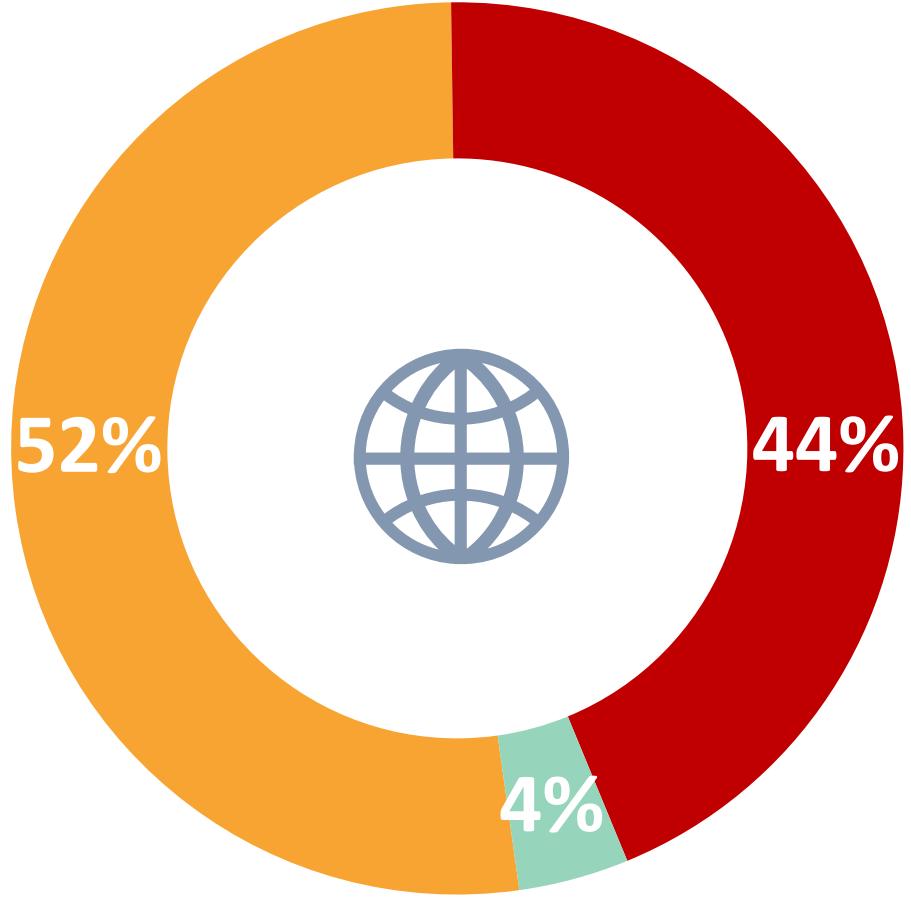
01. Surfactants: applications?



01. Surfactants: applications and market



01. Origin of surfactants



NON biobased surfactants
< 5 % biomass derived

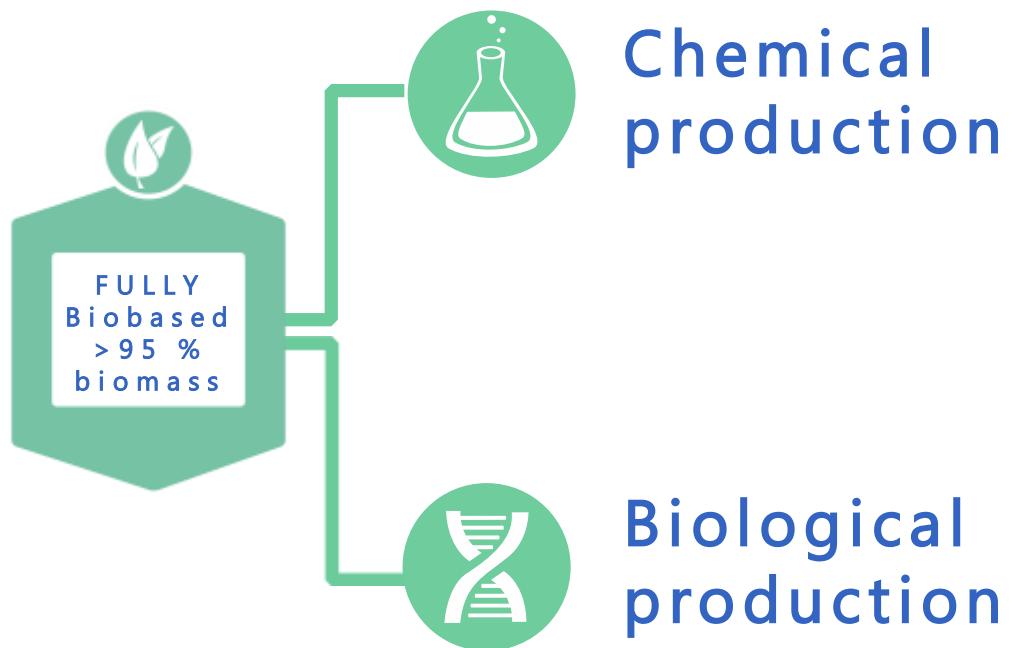


PARTLY biobased surfactants
+/- 40 % biomass derived

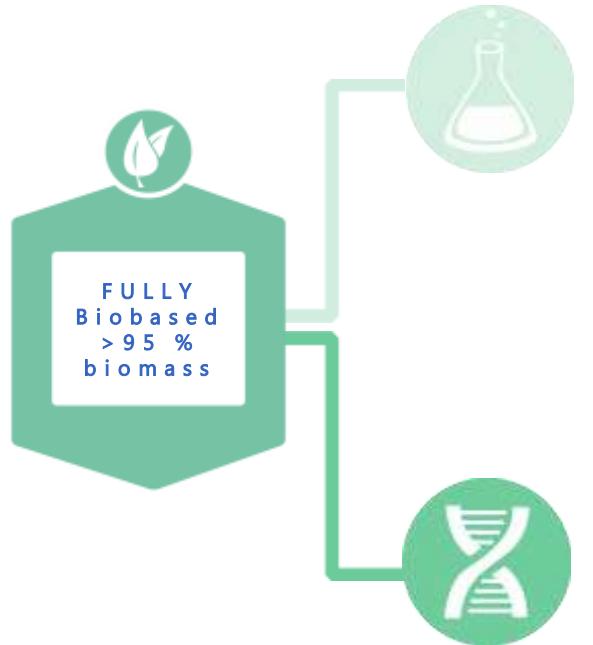


FULLY biobased surfactants
> 95 % biomass derived

01. Production of bio surfactants



01. Biological production: fermentation



Plant
extraction



Biocatalysis
(Enzymatically)

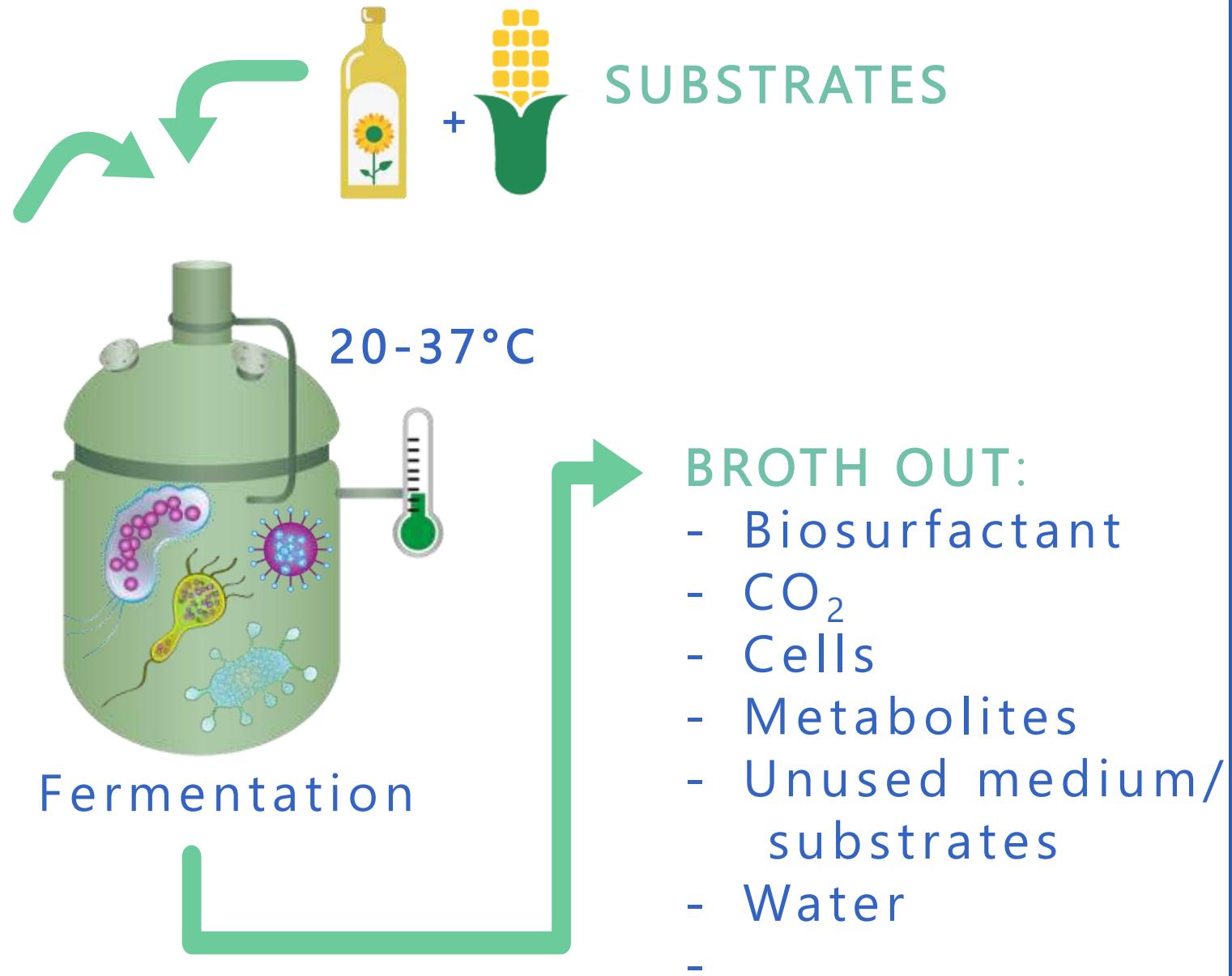


Fermentation
(Microbial)

01. Microbial biosurfactants

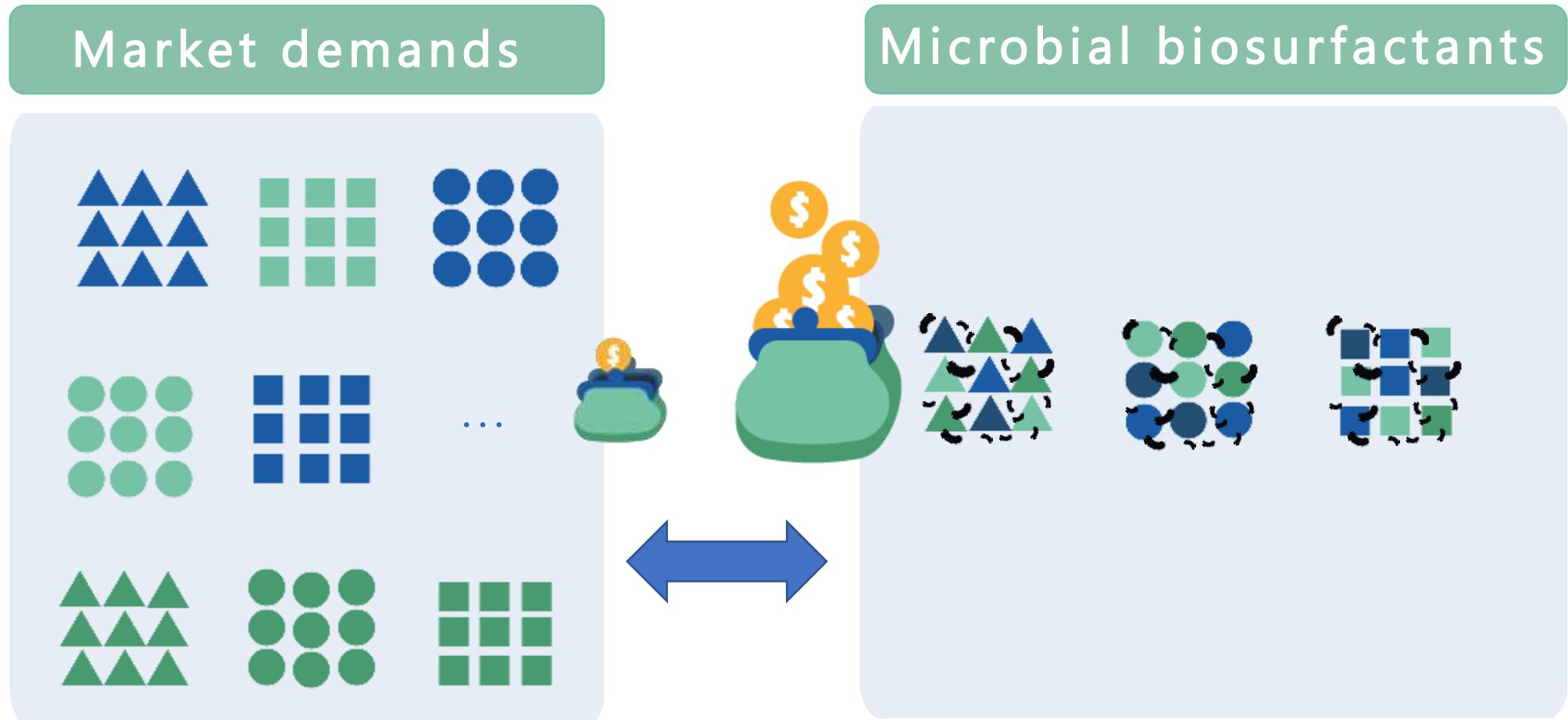
MEDIUM IN:

- Proteins (nitrogen)
- Sugars (carbon)
- Vitamines
- Salts
- Water
- ...



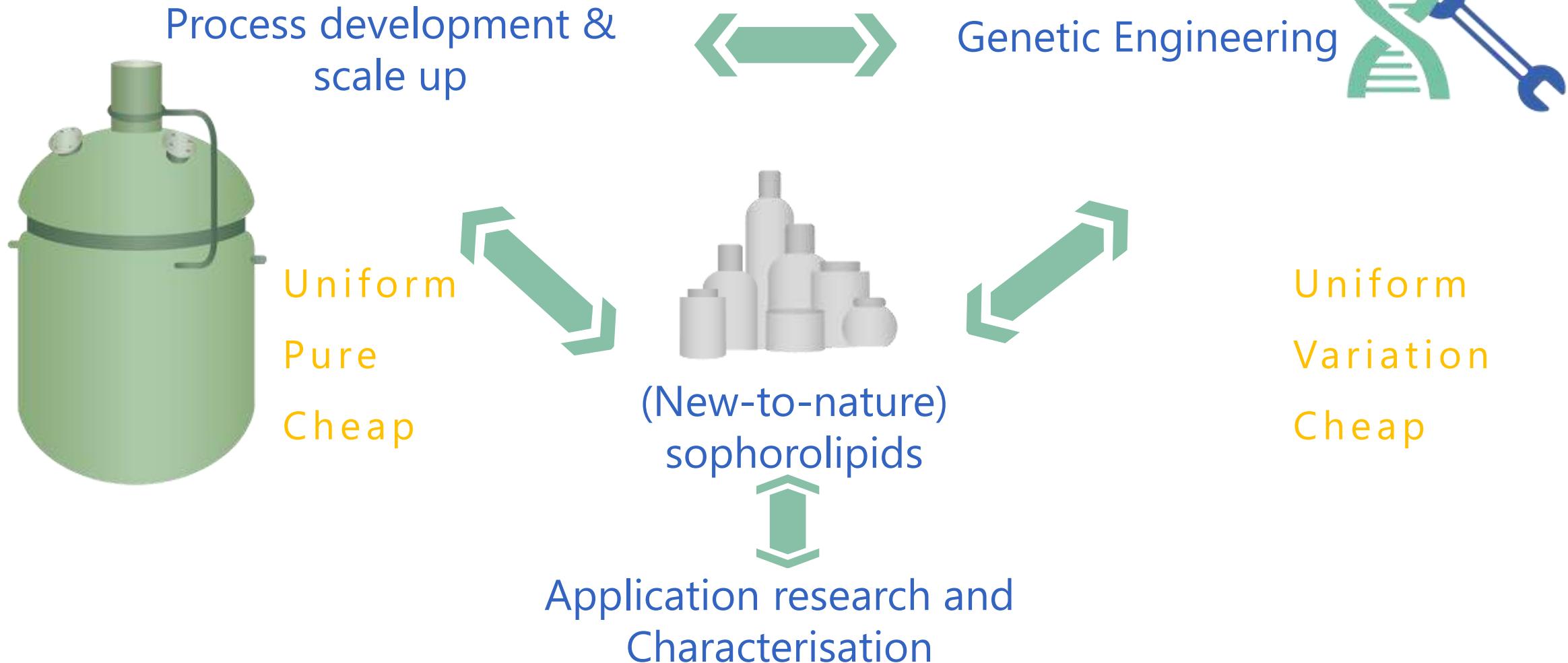
01. Disadvantages of Microbial biosurfactants

Uniform
Pure
Variation
Cheap



02. Solving the bottlenecks

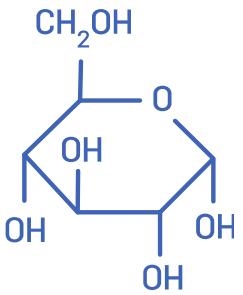
From LAB to Market: IBD



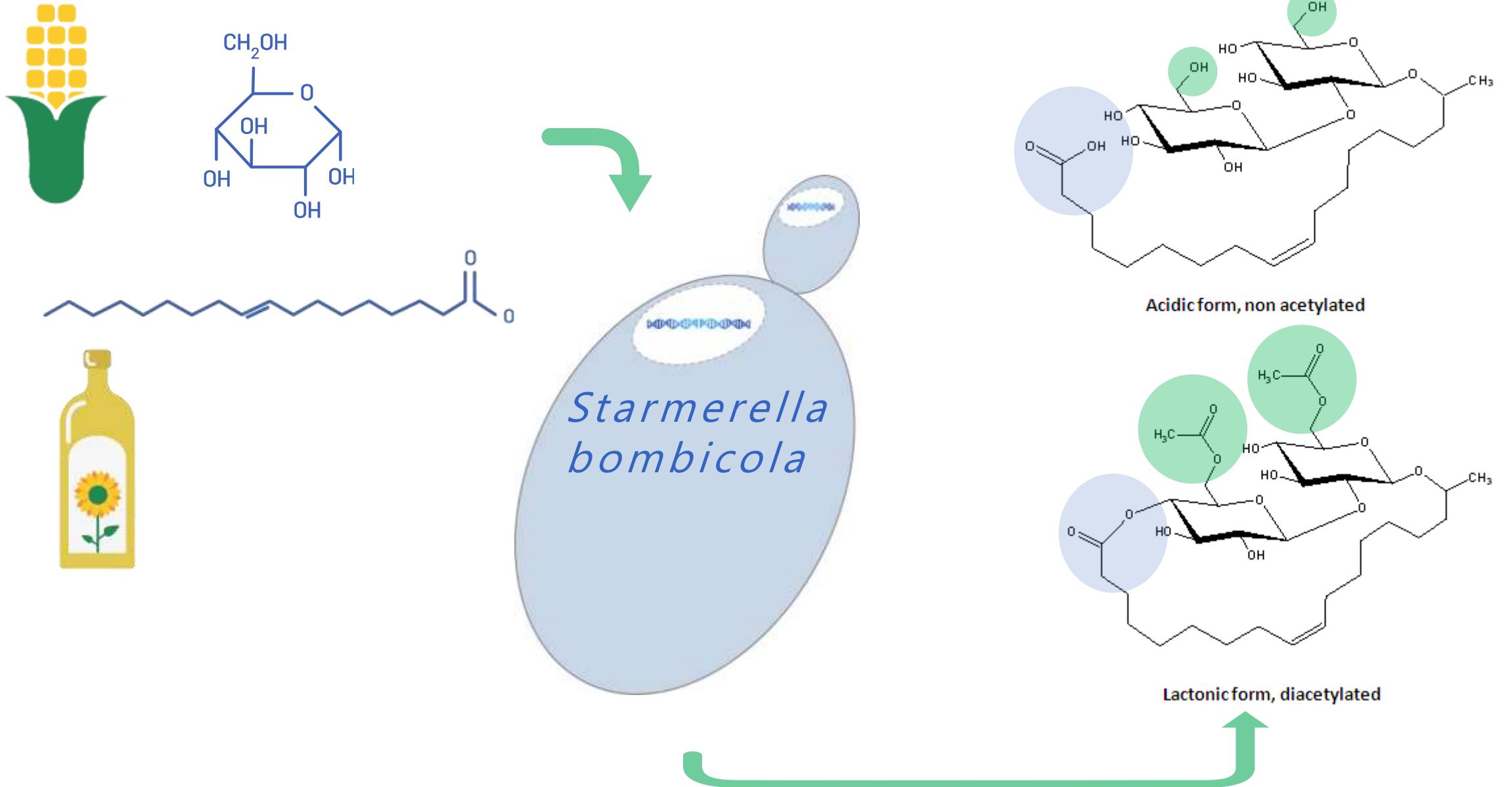
02. Workhorse: *Stamerella bombicola*



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02. Workhorse: *Starmerella bombicola*



02. Sophorolipids: commercial reality



Fermentation
(Microbial)



SOPHOCLEAN



- Produced by yeasts
- Low foaming surfactant
- Mild antimicrobial properties (anti acne, anti odor,...),
- Antiviral, - cancer, ...
- Applications: detergents and cosmetics
- Part of the Carbosurf project (UGent, InBio.be)

Glycolipid
S

>> Sophorolipids



EVONIK
INDUSTRIES



02. Microbial biosurfactants: market



NON
biobased surfactants



PARTLY
biobased surfactants



FULLY
biobased surfactants



Microbial biobased
surfactants: < 0.1 %

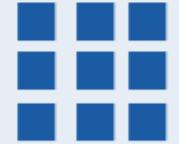
02. Disadvantages of Microbial biosurfactants

Market demands

Uniform



Pure



...

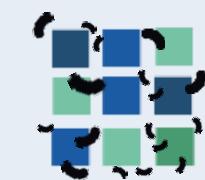


Variation



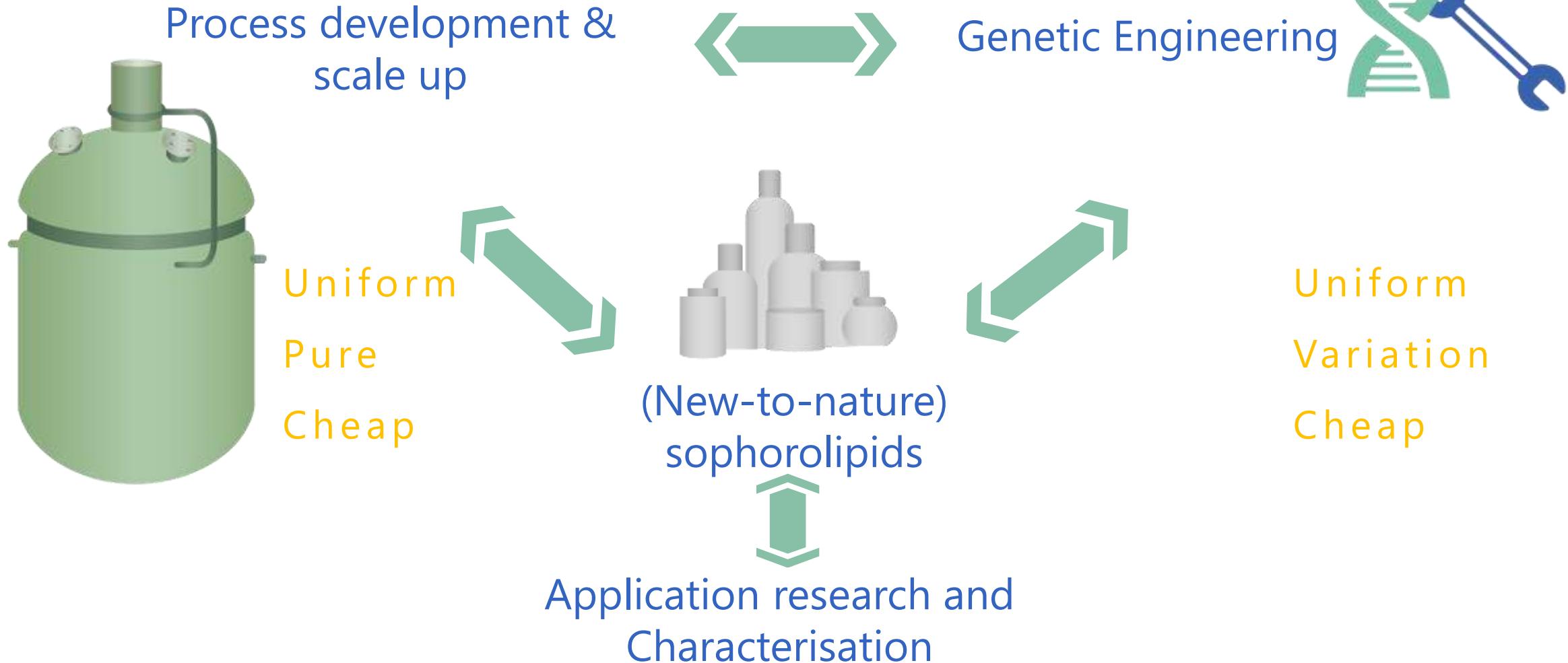
Cheap

Microbial biosurfactants



03. Solving the bottlenecks

From LAB to Market: IBD



03. Solving the bottlenecks



Genetic Engineering



INCREASE

- Variety
- Uniformity
- Efficiency

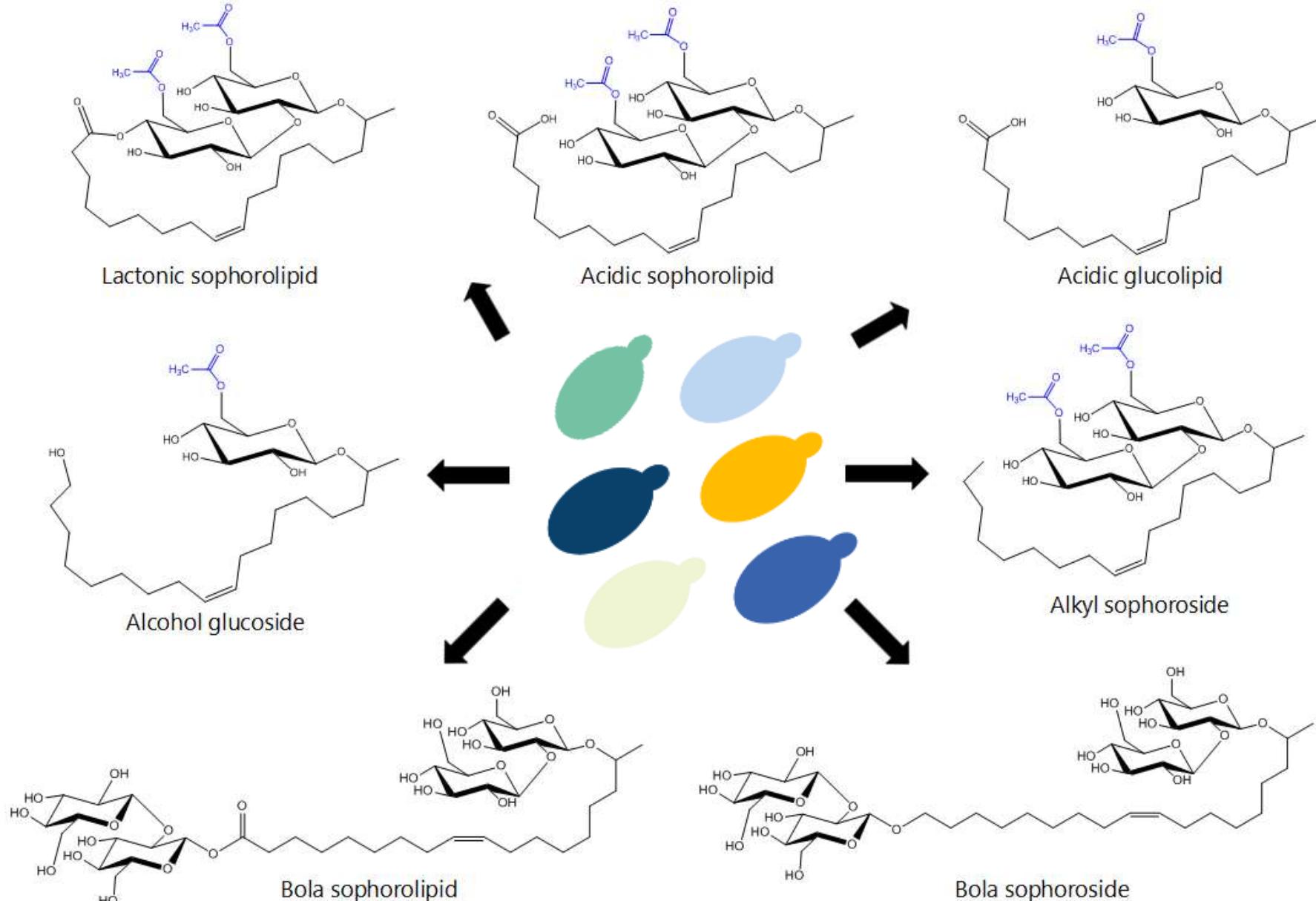
03. Solving the bottlenecks

Genetic Engineering



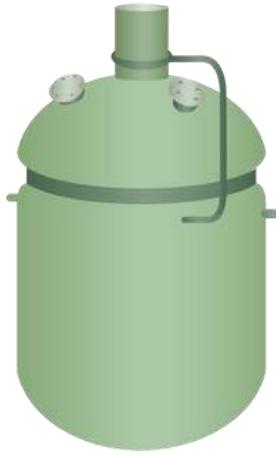
INCREASE

- Variety
- Uniformity
- Efficiency



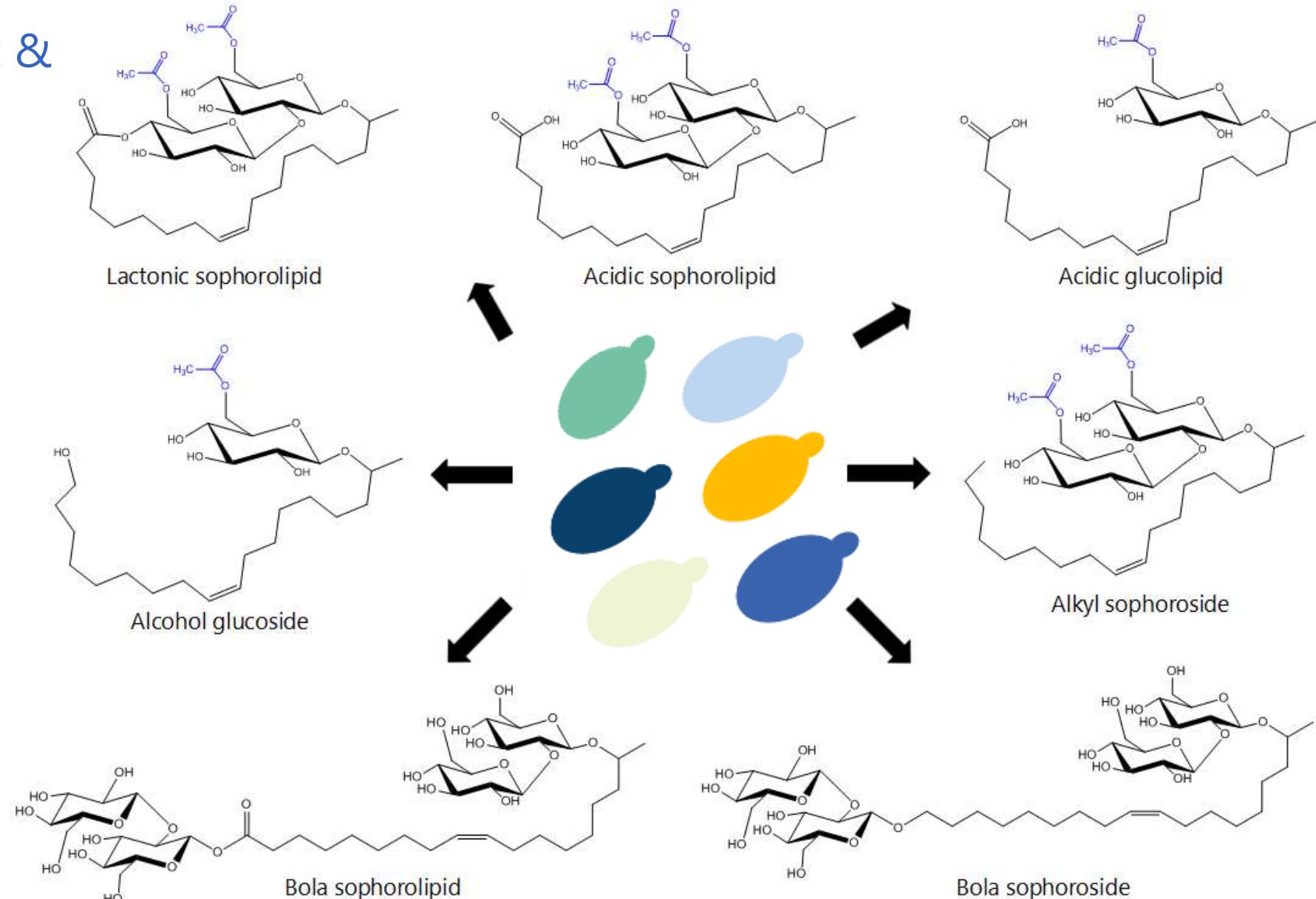
03. Solving the bottlenecks

Process development &
scale up

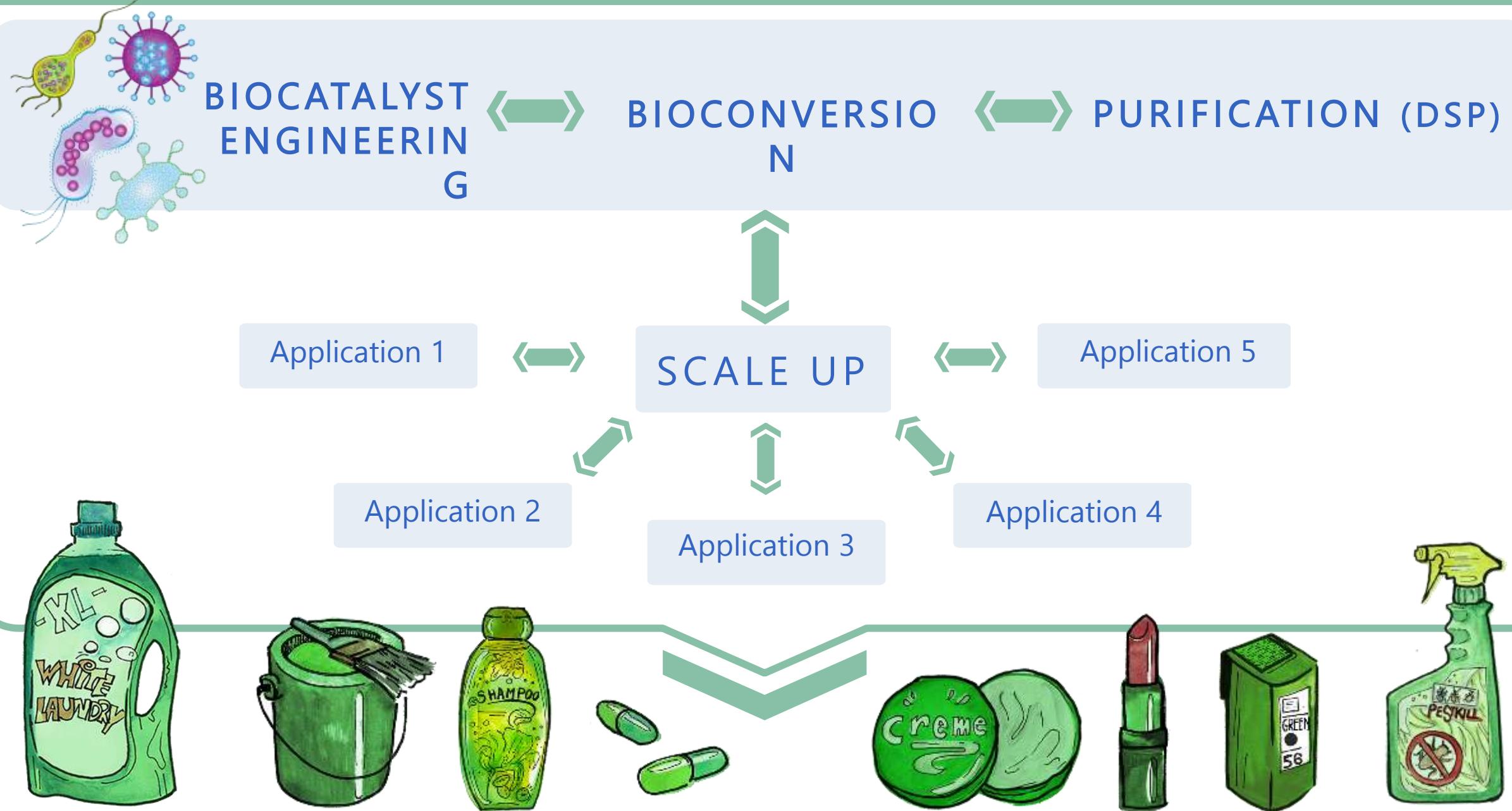


INCREASE

- Uniformity
- Purity
- Efficiency



Integrated process design -IPD- to bring IB to market



Microbial biosurfactant portfolio InBio.be & BBEPP:

⇒ Opportunities

- Increased (unique) variety
- Efficient production
- Toolboxes available for further development

⇒ Bottlenecks

- Variety still limited
- Products not available
- No or little product information available
- No directed development possible due to lack of knowledge



AppliSurf!

03. AppliSurf project



Join the
Industry User
Group Today!

<http://www.fbbv.be/en/registration-industry-user-group-applisurf-project>



Sophie.Roelants@bbeu.org

Thank you!

